



Ron began his career in commercial real estate in 1987, joining a large Indianapolis based commercial brokerage firm. During his 35 year career Ron has earned the reputation of being one of the premier tenant representatives and leasing and investment sales specialists in Indiana, completing more than \$850 million in transactions. Ron has been a featured speaker multiple times at one of Indiana's largest real estate conferences, has garnered awards for the largest single office building investment sale, twice has had the largest Indianapolis office lease transaction, been recognized in Midwest Real Estate News as a Mega Deal award winner and has received the CoStar Power Broker Award.

In 2006, Ron became a founding partner of Echelon Realty Advisors, and Reliant Partners Commercial Realty focusing on office, retail and land sales, acquisitions and development. While leaning more toward retail and office site acquisition during this period, Ron also did special projects for Gershman Brown Crowley (GBC), joining the firm in 2008 as Senior Vice President of Development and dividing his time between Echelon/Reliant and GBC. In March 2014, Ron sold his interest in Echelon Realty Advisors and left TM Crowley & Associates (successor to GBC) remaining a partner at Reliant Partners Commercial Realty. In 2018, Ron founded Foster Commercial Real Estate with a focus solely on brokerage and asset management services.

List of References

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Education

- » Licensed Indiana Managing Real Estate Broker
- » Indiana University
- B.S. in Urban Planning & Metropolitan Development, 1987

Achievements/Qualifications

- » Transaction volume in excess of \$850 million
- » Featured Office Specialty Speaker at the annual State of Real Estate Presentation (twice)
- » Largest Indianapolis office building investment sale
- » Midwest Real Estate News Mega Deals
- » Largest Indianapolis office lease transaction (twice)
- » CoStar Power Broker Award winner

Partial List of Clients

- » Performance Services
- » Royal United Mortgage
- » Gershman Partners
- » Harrison & Moberly, PC
- » IBUS Asset Management
- » Magnum Resources
- » CVS Pharmacy
- » Defender Direct
- » Zink Distributing

Professional & Community Affiliations

- » Certified Commercial Investment Member (CCIM), Member
- » Society of Industrial and Office Realtors (SIOR), Past Member
- » Indiana Commercial Board of Realtors (ICBR), Member
- » National Association of Realtors (NAR), Member
- » Hogar De Fe Children's Home (Nicaragua), Past Committee Member
- » Nicaragua Resource Network, Past Board Member